

Karabo Danny Mokgomola

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Professional Profile

Motivated junior sales professional with strong customer engagement, communication, and relationship-building skills. Experienced in handling customer enquiries, promoting product solutions, and maintaining accurate sales records. Known for a proactive approach, problem-solving ability, and commitment to delivering positive customer experiences. Tech-savvy, adaptable, and able to work efficiently in fast-paced sales environments.

Personal Details

- Gender: Male
- Date of Birth: 27 April 2001
- Driver's License: Code 10

Education

- Vaal University of Technology — Diploma in Logistics
- University of Johannesburg — Higher Certificate in Marketing
- Maolwe High School — Grade 12

Work Experience

Junior Sales Consultant — Shumani Industrial Equipment (October 2025 – Present)

- Engaged with customers to understand needs and recommend suitable products.
- Responded to sales enquiries via phone and email with accurate information.
- followed up on leads and maintained professional customer relationships.
- Documented customer interactions and updated records for tracking purposes.
- Supported sales targets through consistent customer communication.
- Escalated complex issues to ensure timely resolution and customer satisfaction.

Core Skills

- Sales communication and customer engagement
- Needs analysis and product explanation

- Relationship building
- CRM documentation and record accuracy
- Problem-solving and conflict handling
- Multitasking and time management
- Team collaboration
- Digital platform navigation

Languages

- Northern Sotho
- English

Interests

- Traveling
- Networking and interacting with people