

THATO BENNETT RAKGOSI

thato93.rakgosi@gmail.com | Cell No: 078 652 1519 | Driver's License: C1

Professional Summary

I am a highly motivated and results-driven professional with a strong background in motorcycle sales, fleet management, and hands-on experience in business operations. Proven ability to manage vehicle fleets efficiently, deliver exceptional customer service, and support daily operations in dynamic work environments. Known for reliability, attention to detail, and strong communication skills across technical and commercial teams. Quick to adapt, highly organized, and committed to contributing to team success.

Core Competencies:

- Motorcycle Sales & Customer Service
- Fleet Coordination & Maintenance Scheduling
- Inventory & Stock Management
- Operational Support in Engineering Environments
- Workplace Safety & Compliance
- Problem-Solving & Time Management
- Team Collaboration & Communication
- Basic Technical & Mechanical Knowledge

Professional Experience

Fleet Controller / Salesperson ThulTech (Pty) Ltd — Feb 2021 – Present

- Managed daily fleet dispatch and logistics operations to ensure timely delivery and optimal route planning.
- Supported the sales team with client coordination, administrative tasks, and service scheduling.
- Improved operational efficiency by identifying process bottlenecks and recommending improvements.
- Maintained communication with clients regarding load assignments, delivery updates, and service feedback.
- Ensured fleet documentation and compliance with safety standards and company protocols.
- Designed pamphlets and flyers for marketing new services and products.

- Assisted in the development of the company website and ERP system.

Sales Support Assistant / General Worker (Temp) Star Nissan — Oct 2020 – Apr 2021

- Assisted sales executives with preparing client paperwork and assigning leads to appropriate departments.
- Welcomed and signed in clients, coordinated showroom logistics, and handled vehicle delivery tasks.
- Opened and closed dealership premises daily, ensuring security and readiness for business operations.
- Developed foundational knowledge of automotive sales processes in a professional dealership setting.

General Worker (Engineering Support) MaliTech Engineering — Nov 2016 – Dec 2017

- Provided logistical support to artisans and welders on industrial sites.
- Managed tools and equipment handling in restricted workspaces.
- Maintained site cleanliness and ensured safety standards were upheld in all work areas.

Education

N6 Marketing Management | N5 Marketing Management | N4 Marketing Management *Sedibeng College*

- Focused on sales strategies
- Consumer behaviour
- Marketing fundamentals
- Problem solving
- Creative Designing

Matric Certificate (2012) *Ngwathe Secondary School*

- Subjects: Accounting,
- Business Studies
- Computer Applications Technology

- Maths Literacy
- English, Sesotho, Life Orientation

Technical Skills

- Microsoft Office Suite (Word, Excel, PowerPoint)
- Basic Website Development
- Pamphlets and flyers designing
- Google Workspace (Docs, Sheets)
- Basic Data Analysis
- Report Writing

References

ThulTech Pty Ltd

Thulani Masilela – Manager

Contact : 065 584 2865

Star Nissan Vereeniging

Collin Laubscher – New Vehicles Manager

Contact : 073 745 7780

MaliTech Engineering

Contact : 016 986 0026